



Data#3

Experience multicloud by design

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It's a multcloud world

IT leaders want **best-of-breed** capabilities to achieve differentiated outcomes. They love the ease and agility of the **cloud experience** and expect it **everywhere**.



SIMPLICITY

Take advantage of cloud experiences everywhere

CHOICE

CONSISTENCY

FREEDOM

AGILITY

React quickly to capture new opportunities

ADAPTABILITY

FLEXIBILITY

PREDICTABILITY

Dell Technologies delivers multicloud by design

MODERN
CLOUD

+

MODERN
CONSUMPTION

CONTROL

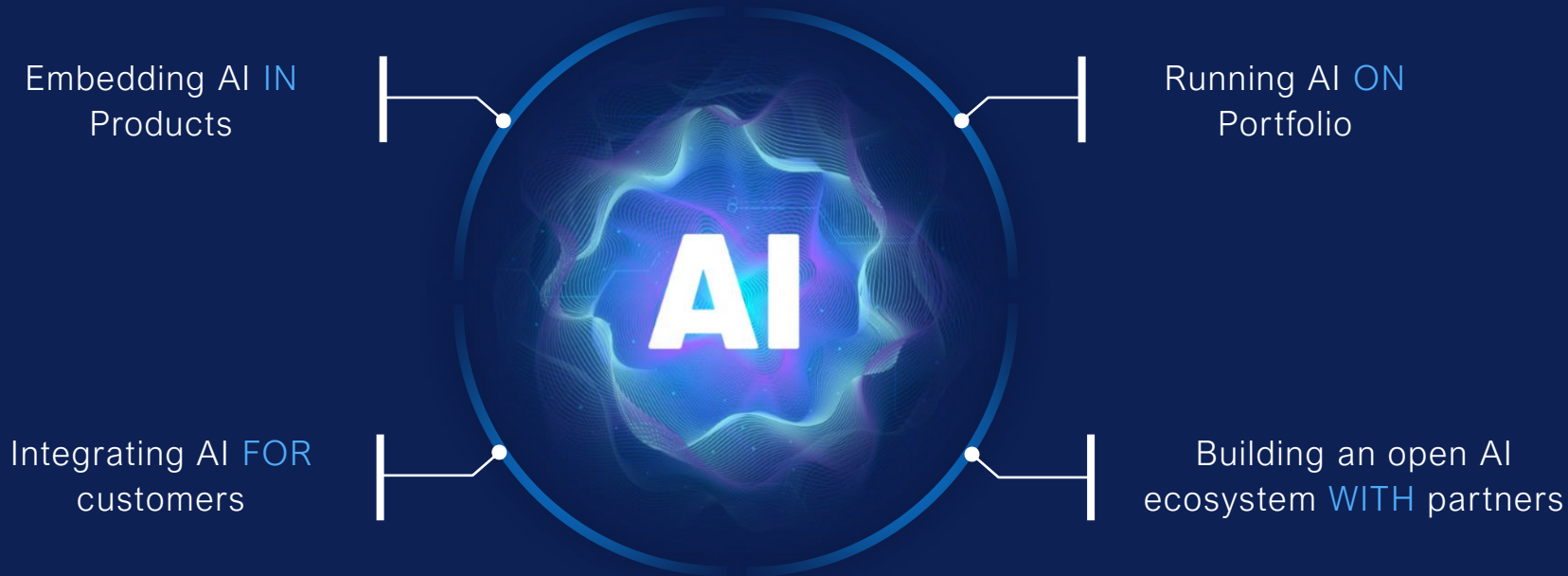
Minimize risk and maximize performance on your terms

SECURITY

GOVERNANCE

PERFORMANCE

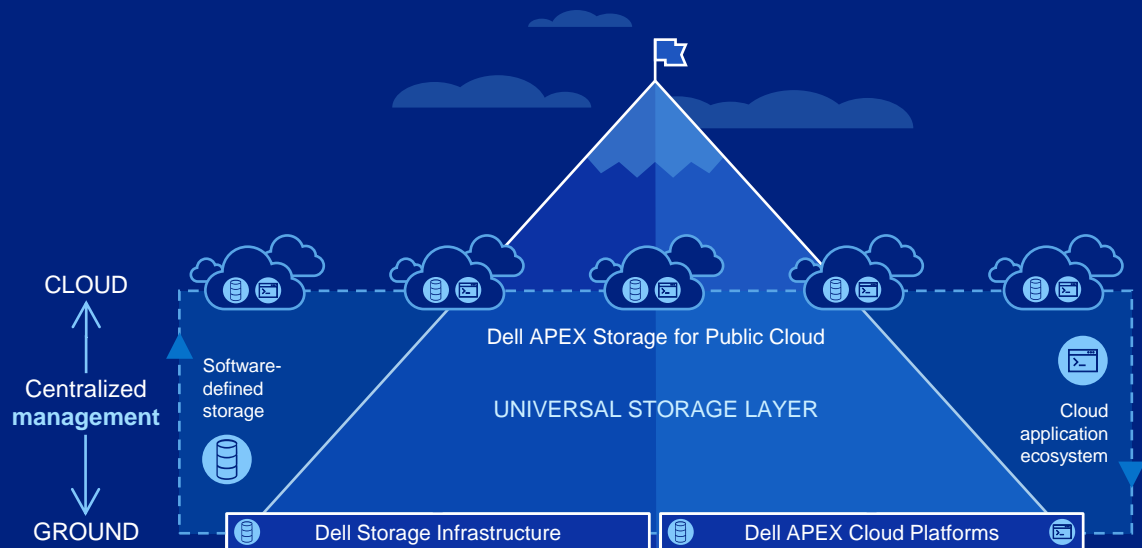
Applying AI across Enterprises



Experience multicloud by design (4 of 6)

Hybrid
cloud

Benefit from our differentiated vision to simplify multicloud complexity



UNIVERSAL STORAGE LAYER

Common software-defined storage

Deliver Dell block, file, object, and protection storage deployed on-premises and in public clouds.

Consistent cloud application environment

Deploy integrated software-defined storage and cloud app ecosystems in turnkey cloud platforms on-prem.

Centralized management and operations

Streamline administration, accelerate productivity, and secure operations with a simple, SaaS-based experience.

Dell APEX Navigator

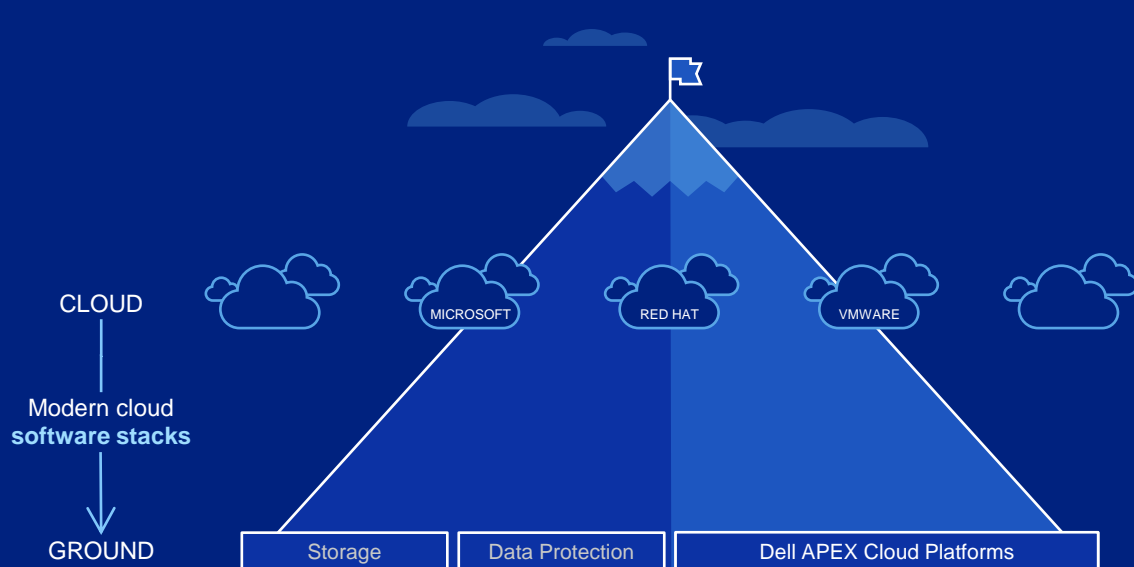
Reduce multicloud storage costs by streamlining storage management

Boost agility on flexible infrastructure with seamless data and app mobility

Enforce compliance and establish consistent service levels everywhere

Experience multicloud by design

Deliver modern cloud software stacks in on-premises environments



INTEGRATED CLOUD PLATFORMS

Dell APEX Cloud Platform for Microsoft Azure

Speed time-to-value with 88% fewer deployment steps¹

Stay current with 4-hour availability of updates²

Deploy cloud software stacks, fully integrated with Dell infrastructure

Simplify application management in a diverse multicloud environment

Build once and deploy anywhere on the software stack of your choice

¹ Compared to manual deployment. Based on internal analysis. Results may vary. September 2023.

² Based on continuous joint CI/CD testing with Microsoft. Results may vary. September 2023.

³ Compared to a manual deployment of OpenShift. Based on internal analysis. August 2023.



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