

Data#3 Named Snow Software APAC Growth Partner of the Year for 2020

March 12, 2021; Brisbane, Australia: Leading Australian technology services and solutions provider, Data#3, is proud to announce that it has been named as APAC Growth Partner of the Year 2020 by Snow Software, the global leader in technology intelligence.

Growth Partner of the Year 2020 was awarded to Snow Software partners that were outstanding performers in their region. As the most successful partner in ANZ for 2020, Data#3 received the accolade due to its customer-focused approach and ability to create solutions that deliver valuable business outcomes leveraging Snow Software.

Data#3 has invested significantly in launching its Technology Intelligence solutions, which help customers to understand and manage their technology investments and consumption across the desktop to mobile, data centre and the cloud.

Pete Taylor, National Practice Manager for Technology Intelligence at Data#3, commented, “We are very proud to receive this accolade. During the recent pandemic, organisations turned to Digital Transformation. Suddenly, they were challenged with keeping track of their technology investments as they supported the move to work from home along with reducing cyber risks and controlling costs. Data#3’s Technology Intelligence solutions enabled businesses to maintain visibility and governance over their technology investments. None of this would have been possible without our dedicated, highly-skilled team and the robust platform from Snow Software.”

“While it was an incredibly challenging year for many organisations around the world, Snow’s partners consistently stepped up to provide innovative and outstanding leadership to our joint customers,” said Brian Allison, Vice President of Global Channels and Alliances. “The Snow Partner Awards recognize those standouts among our global partner ecosystem – and we heartily congratulate this year’s winners. We’re excited to continue collaborating to empower customers’ success and drive meaningful outcomes in 2021.”

As an Expert Snow Partner, Data#3 has a skilled national team with unparalleled experience in deploying and managing Snow software. Leveraging the broader expertise of our managed services, licensing consultancy and cybersecurity teams, the Technology Intelligence Platform has been built with a strong focus on data protection and providing a secure solution, with an established Information Security Management System aligned to ISO 27001.

ENDS

For additional information:

Yvonne Murray

Marketing Communications Manager, Data#3 Limited

Email: yvonne_murray@data3.com.au | Mobile: 0420 960 806

Julie Neumann

Snow Software

Email: press@snowsoftware.com | Phone: +1 615 498 9650

Product or service names mentioned herein may be the trademarks of their respective owners.

About Data#3

Leading Australian IT services and solutions provider, Data#3 Limited (DTL), is focused on helping customers solve complex business challenges using innovative technology solutions.

Built on a foundation of over 40 years' experience, combined with world-leading vendor technologies, Data#3 delivers an integrated array of solutions spanning cloud, mobility, security, data & analytics and connectivity. These technology solutions are delivered by combining Data#3's services across consulting, project services and managed services.

Listed on the ASX in 1997, Data#3 reported revenues of \$1.6 billion in the 2020 financial year and has more than 1,200 employees. Headquartered in Brisbane, it has facilities across 12 locations in Australia and Fiji.

More information about Data#3 and its solution and service offerings is available at www.data3.com.au

About Snow Software

Snow Software is changing the way organizations understand and manage their technology consumption. Our technology intelligence platform provides comprehensive visibility and contextual insight across software, SaaS, hardware and cloud. With Snow, IT leaders can effectively optimize resources, enhance performance and enable operational agility in a hybrid world. To learn more, visit www.snowsoftware.com.