Microsoft Azure
Optimiser

Data#3

Gold
Microsoft Partner
Microsoft

Azure
Expert
MSP

In an uncertain economy, cash flow is king. Ensuring that you're paying only for what's necessary is critical, to prevent unnecessary expenditure.

Some clients spend significantly more for Azure than they should **(in some cases, up to 75%!)**[1]. Outside of cost considerations, security, governance and regulatory compliance are all important criteria.

Azure Optimiser is an all-in-one solution to help you manage the complexities of Azure, optimise your usage, support business continuity and prevent unnecessary overspending.

Data#3's all-in-one solution helps you manage the complexities of cloud, and prevent unnecessary Azure expenditure. The solution provides comprehensive reporting, resource scheduling, security and health reporting.

Are you struggling with:

- Visibility of cloud assets?
- The ability to allocate cloud costs for chargeback billing?
- Knowing where to locate potential savings in your cloud spend?
- Maintaining compliance standards in your cloud environment?
- Comprehensive reporting with detailed cost breakdown?
- Improving Azure efficiency through automation of repeatable tasks?

    You need the Azure Optimiser Service!

Cost of the Status Quo

We have found that:

- 75% of customers are paying too much for Azure
- Customers often don't understand their entitlements
- Cloud workloads are generally overprovisioned

    What is the status quo costing you?

Lack of Automation

We have found that:

- Clients lack the visibility of their cloud estate to drive automation
- Automating workload management can drive costs down by 70%
- Your overstretched cloud team can achieve efficiencies of up to 30% through automation

    Is your cloud estate automated for efficiency?

Cloud Visibility

We have found that:

- Clients are time-poor and have too many consoles to manage
- Alerts and proactive notifications are routinely ignored
- Security threats can go undetected due to conflicting priorities

    Do you lack the visibility and time to quickly identify cloud issues?

Gartner predicts that *"over 70% of enterprises will have deployed tools for multifaceted cloud governance by 2025; this figure is compared to less than 10% in 2020."*

Daniel Hein, Cloud Computing News, 2020

What is the Azure Optimiser Service?

Data#3's Azure Optimiser Service combines a comprehensive toolset that provides Cloud Visibility, Cost Allocation, Cost Optimisation, Security and Health, Governance and Reporting and Cloud Automation for Azure. It is enhanced by Data#3's Azure Managed Services experts, who deliver automation functionality and tailored monthly reporting.

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Azure Optimiser provides an all-in-one solution to help manage the complexities of Azure.

Optimised Cost in Azure

- Identify opportunities for Reserved Instances
- Identify under-provisioned, over-provisioned and unused resources
- Identify opportunities to apply Azure Hybrid Use Benefit (AHUB)

Security, Governance and Performance Reporting

- Security Audit reporting
- Compliance Standards reporting (GDPR, ISO27001, NIST 800-53)
- Performance Reporting, to identify bottlenecks

Cloud Automation to drive efficiency

- Automated management of cloud workloads and tagging
- Shutdown resources out of hours
- Automatic remediation of security issues

What to expect from the Azure Optimiser

The Azure Optimiser Service provides access to Data#3's Azure Optimiser tooling and Azure Managed Service engineers for the generation of tailored monthly reports, providing guidance and recommendations to drive service optimisation. We configure and manage Resource Schedules to realise cost savings for non-critical PAYG instances by putting them to 'sleep' outside of operational hours, such as overnight or at the weekend.

Azure Optimiser also includes portal access to online training modules and FAQs, so your team can maximise the investment in the Optimiser tool. The subscription-based Azure Optimiser Service is a 12 month commitment, invoiced monthly based on a percentage of total Azure Consumed Revenue (ACR).

Why Data#3?

Data#3 is Microsoft's only Australian partner that is both an Azure Expert Managed Services Provider and an Azure Modernisation Factory partner. Our capability in Azure is unsurpassed in Australia. Data#3 holds 14 Gold Partner Competencies and has members on two Global Partner Advisory Councils, including Azure Infrastructure and Azure Data Services.

Your Next Steps

- For more information, visit our **Azure Cloud** page.
- Connect with a Data#3 Specialist **here** or contact your Account Manager today.

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[1] Data collected by Data#3 from 100 Azure customer engagements over a 12-month period in 2018 to 2019.

[2] https://solutionsreview.com/cloud-platforms/whats-changed-2020-gartner-magic-quadrant-for-cloud-management-platforms/

Interested in how Data#3 can help?

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