

# Microsoft Azure Managed Azure

## Hundreds of Azure Health Checks conducted by Data#3 have identified managing Azure costs as the number one issue our clients struggle with<sup>1</sup>.

Cloud tools can assist with this challenge, but access to experts is the critical factor to keeping costs under control.

Are you incurring unnecessary costs, security and compliance risk by not having the right skills to manage your Azure environment?

Data#3's Managed Azure Service combines the power of the Azure Optimiser portal with Azure Managed Services to provide a total Cloud Management solution.

### Are you struggling with:

- Monitoring your Azure environment?
- Ensuring that Azure storage, capacity and backup are being managed?
- Azure Tenancy Management, including Event Management?
- Security & Identity Management?

**You need the Managed Azure Service!**

### Access to Skills

We have found that:

- Clients struggle to attract and retain cloud skills
- Datacentre and virtualisation skills don't always translate to cloud
- Skills gaps are creating security and compliance issues

**What risks are your skills gaps exposing you to?**

### Time

We have found that:

- Clients are struggling to effectively manage Azure
- Too many conflicting priorities results in Azure support suffering
- Key recommendations in Azure Advisor and Security Centre aren't actioned

**What critical issues are your team overlooking?**

### Continuity in a Hybrid Cloud

We have found that:

- Clients are not using appropriate backup tiers
- Backups are not being monitored and tested for recovery
- They lack immutable storage to prevent attacks on their backup data

**Could you recover from a Cryptolocker attack?**

**IDC expect that 30% of high-demand roles for emerging technologies will go unfilled through to 2022. In particular, there is a critical lack of deep cloud skills in the market<sup>2</sup>.**

### What is the Managed Azure Service?

The Managed Azure Service incorporates the Azure Optimiser Service and combines it with Data#3's Service Desk, Monitoring and Alerting, Backup and DR, Network Management, Tenancy and IaaS Management, and Security and Identity Management.

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The Managed Azure Service utilises Data#3's Azure experts to provide visibility and ensure that your cloud services are protected and secure.

## Visibility into Azure

- Cloud cost management, allocation and optimisation
- Cloud automation
- Governance and reporting

## Access to Best Practice

- Access to Azure Expert MSP Engineers
- Leverage of Microsoft best practice for cloud operations
- Direct escalation to Microsoft Azure Engineering, for total support

## Peace of Mind

- Your cloud environment is protected
- Active monitoring of Azure and key network infrastructure
- Assurance that your data is protected, and can be recovered

## What to expect from the Azure Managed Service

The Managed Azure Service provides access to the Azure Optimiser Service, and also includes:

- Support and Service Desk – 24x7 Critical Incident support
- Monitoring and Alerting – Continued monitoring by Data#3's Event Management team
- Storage, Backup and Disaster Recovery – Ensuring capacity, backup, test restores and managed DR
- Azure Network Management – Supporting connectivity to Azure, including firewall & ExpressRoute

- Tenancy and IaaS Management – Subscription and tenancy management
- Security and Identity Management – Including MFA, Azure Active Directory, VPN, and Certificate Management

## Why Data#3?

Data#3 is Microsoft's only Australian partner that is both an Azure Expert Managed Services Provider and an Azure Modernisation Factory partner. Our capability in Azure is unsurpassed in Australia. Data#3 holds 14 Gold Partner Competencies and has members on two Global Partner Advisory Councils, including Azure Infrastructure and Azure Data Services.

## Your Next Steps

- For more information, visit our [Azure Cloud](#) page.
- Connect with a Data#3 Specialist [here](#) or contact your Account Manager today.

<sup>1</sup> Data collected by Data#3 from 100+ Azure customer engagements over a 12-month period, 2018- 2019.

<sup>2</sup> Cloud Managed Services and the fight for cloud skills: <https://www.data3.com/knowledge-centre/blog/cloud-managed-services-and-the-fight-for-cloud-skills/>

### Interested in how Data#3 can help?

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