

Data#3 Named as Winner of Dell EMC President's Circle Award

April 30, 2019; Brisbane, Australia: Leading Australian technology services and solutions provider, Data#3, today announced that it has won the Dell EMC President's Circle Award in APJ for its incredible partnership performance.

The announcement was made at the Dell Technologies Global Partner Summit, which took place in Las Vegas this week. The award recognises the top partners who have delivered outstanding results with Dell EMC in their last financial year. Data#3 delivered substantial year on year growth due to its strong focus on digital transformation.

Shant Soghomonian, General Manager Channel Sales ANZ at Dell EMC, said, "Data#3 and Dell EMC have been long-standing partners working together to help understand and solve customers' business problems through innovative technology solutions. The President's Circle recognises our top-performing partners globally and it's an honour to see Data#3 take home this well-deserved accolade at Dell Technologies World. Together, we thank the Data#3 team for a fantastic year and look forward to building on these successes in the future."

Data#3 Chief Executive Officer and Managing Director, Laurence Baynham, commented, "We are honoured to win this significant award. We have a closely aligned strategy with Dell Technologies, which allows us to transform our customer's businesses through the use of cutting edge technology. This alignment is a great platform for growth and innovation in this era of digital. Congratulations to the Data#3 and Dell Technologies teams on this fantastic achievement."

This is the second year in a row that Data#3 has achieved this special designation, and the company is the only APJ partner to be recognised with this back-to-back success.

Data#3 National Practice Manager for Dell Technologies, Phillip Dickman, commented, "Data#3 is incredibly humbled to receive this fantastic recognition for the second year in a row. Data#3 and Dell Technologies have worked together to deliver success for our customers, and this award reflects that hard work and dedication. We look forward to growing our business together as we continue to go from strength to strength."

Data#3 is one of the leading Dell EMC partners nationally. The company is one of only three Titanium Dell EMC partners in Australia and the biggest Australian owned and based Titanium Partner.

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About Data#3

Leading Australian IT services and solutions provider, Data#3 Limited (DTL), is focused on helping customers solve complex business challenges using innovative technology solutions.

Built on a foundation of over 40 years' experience, combined with world-leading vendor technologies, Data#3 delivers an integrated array of solutions spanning cloud, mobility, security, data & analytics and IT lifecycle management. These technology solutions are delivered by combining Data#3's services across consulting, project services and managed services.

Listed on the ASX in 1997, Data#3 reported revenues of \$1.2 billion in the 2018 financial year and has more than 1,100 employees. Headquartered in Brisbane, it has facilities across 12 locations in Australia and Fiji.

More information about Data#3 and its solution and service offerings is available at www.data3.com.au

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