

## Data#3 Honoured with Global Award for Software Partner of the Year at Cisco Partner Summit 2018

**November 15, 2018; Brisbane, Australia:** Data#3 today announced that it has received a Cisco® Partner Summit Global award, recognised as Software Partner of the Year. Cisco announced the winners at a Global Awards reception during its annual partner conference taking place this week in Las Vegas, Nevada.

Awarded to channel partners who rise to business challenges, the Cisco Partner Summit Global awards are designed to recognise superior business practices and reward best-in-class methodologies. Areas of consideration include innovative processes, architecture-led successes, strategic business outcome-focused programs, seizing new opportunities, and sales approaches.

“It gives me great pleasure to recognise these partners who continue to demonstrate superior performance and drive value for our customers. They demonstrate superior leadership and innovation to help enterprises solve complex problems,” said Oliver Tuszik, senior vice president, Global Partner Organisation, Cisco. “It’s an honour to present the Software Partner of the Year to Data#3 in recognition of its outstanding achievement in helping customers respond to their business challenges.”

Data#3 Chief Executive Officer and Managing Director, Laurence Baynham, commented, “We are humbled to receive this prestigious global award. Software is a strategic priority for Cisco and is central to the Data#3 and Cisco business. Our combined approach has delivered exceptional services and solutions to our customers. This accolade exemplifies the strength of the Data#3 and Cisco partnership. It is rare for an Australian company to win an award of this status and we are pleased to be recognised for best practice in a global forum. Congratulations to the Data#3 and Cisco teams!”

Data#3 Group Practice Manager, Graham Robinson, who collected the award, commented, “Data#3’s continued investment in Cisco has been instrumental in providing industry-leading services to our customers. As a Cisco Gold and Master partner, the team continuously push the boundaries with Cisco software; creating ground-breaking solutions, which transform our customers’ businesses. It was a proud moment to accept this award on behalf of the team.”

Data#3 General Manager for Infrastructure Solutions, John Tan, commented, “Our strategy of enabling customer success through comprehensive solutions, coupled with lifecycle activities, has been key in delivering real outcomes for our customers. Helping businesses to successfully navigate software, onboarding, adoption, and delivery has helped them to remain competitive in their markets. We have an extraordinary team of specialists, without whom, this award would not be possible. Well done to all involved.”

Cisco Partner Summit Global awards reflect the top-performing partners within specific technology markets across all geographical regions. All award recipients are selected by a group of Cisco Global Partner organisation and regional executives.

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Photography is available for download here: [www.data3.com.au/media-portal/](http://www.data3.com.au/media-portal/)

**About Data#3**

Leading Australian IT services and solutions provider, Data#3 Limited (DTL), is focused on helping customers solve complex business challenges using innovative technology solutions.

Built on a foundation of over 40 years' experience, combined with world-leading vendor technologies, Data#3 delivers an integrated array of solutions spanning cloud, mobility, security, data & analytics and IT lifecycle management. These technology solutions are delivered by combining Data#3's services across consulting, project services and managed services.

Listed on the ASX in 1997, Data#3 reported revenues of \$1.2 billion in the 2018 financial year and has more than 1,100 employees. Headquartered in Brisbane, it has facilities across 12 locations in Australia and Fiji.

More information about Data#3 and its solution and service offerings is available at [www.data3.com.au](http://www.data3.com.au)

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