

2016 AGM highlights

- **Appointment of Laurence Baynham as Managing Director**
- **Preliminary first half outlook indicates NPBT range of \$7.0M to \$8.5M, up from \$6.1M in the PCP**

BRISBANE, Wednesday 16 November 2016: Australian business technology solutions leader Data#3 Limited (ASX: DTL) is pleased to announce a summary of the content and outcomes of its 2016 Annual General Meeting.

Summary of AGM outcomes

All resolutions were passed by shareholders. These were:

- The approval of the remuneration report for the year ended 30 June 2016
- The election of Ms Leanne Muller as a non-executive director
- The re-election of Mr Terry Powell as a non-executive director.

Appointment of Chief Executive Officer, Laurence Baynham, as Managing Director

An update was provided on the board succession planning activities, and the appointment of Laurence Baynham as Managing Director was announced.

Laurence Baynham has served in various senior management roles during his 22 years as a member of the Data#3 team and is currently Chief Executive Officer, a position he has held for 2 years.

“Laurence has played an integral role in the growth of Data#3. For the past 12 years Laurence has attended our board meetings and reported on operational matters. He became a Fellow of the Australian Institute of Company Directors in 2009 and just recently was inducted into the Australian IT industry’s Hall of Fame. Our customers, our shareholders and our people will continue to benefit from the skills and experience he brings to the board,” said Richard Anderson, Data#3 Chairman.

Update on performance and first half outlook

Laurence Baynham indicated the company expected to achieve solid growth on FY16’s first half NPBT result of \$6.1 million but that the extent of the increase remained primarily dependent on identified opportunities closing and being recognised in December.

“Our latest projections are showing first half NPBT in the range \$7.0 to \$8.5 million. The final result however is dependent on our ability to close the opportunities in our forecast, and satisfying the criteria for revenue and profit recognition in the first half,” he said.

“We are on track with our strategic and operational business plans for FY17 and this first half projection underpins our full year expectation to improve on last year’s result,” he added.

ENDS

For additional information contact:

Laurence Baynham Chief Executive Officer and Managing Director Tel: 1300 23 28 23 Mob: 0413 155 150 Email: Laurence_baynham@data3.com.au	Brem Hill Chief Financial Officer Tel: 1300 23 28 23 Mob: 0411 887 182 Email: brem_hill@data3.com.au
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About Data#3

Data#3 Limited (ASX: DTL) is one of Australia's leading business technology solutions companies servicing customers across a wide range of industries throughout Australia and the Asia Pacific. The company was established in 1977 and listed on the ASX in 1997.

Business technology solutions from Data#3 are underpinned by market-leading expertise in technologies from global vendors. The specialised solution categories include Cloud, Data and Analytics, Mobility, Consulting, Security and IT Lifecycle Management. Through the use of these solutions, Data#3 helps its customers to achieve:

- access anywhere anytime,
- increased productivity, organisational agility and enterprise growth,
- enterprise cost control,
- IT systems, applications and infrastructure optimisation,
- security, integrity, compliance and risk management, and innovation.

Data#3 reported revenues of \$983.2 million in FY16. The company has more than 1,100 employees and contractors and is headquartered in Brisbane with offices, data centres, and configuration and warehousing facilities across Australia.

More information about Data#3 and its solution offerings is available at <http://www.data3.com.au>