

Data#3 wins Microsoft Licensing contract for the Federal Government

Summary:

- Data#3 appointed to provide Microsoft Large Account Reseller deliverables to the Federal Government
- Competitive tender process started in November 2011
- New agreement builds on Data#3's successful provision of services under previous agreement that generated meaningful licensing efficiencies for the Federal Government
- Term of new agreement will be for at least three years

March 15, 2012: Brisbane, Australia: Australian Information and Communications Technology leader Data#3 Limited (ASX: DTL), is pleased to announce that it was the successful tenderer under FIN11/AGIO11 for the supply of Microsoft Large Account Reseller (LAR) deliverables to the entire Federal Government.

Having supplied these services to the Federal Government for the past four years, the new agreement will last for at least the next three years and should lead to further efficiencies in Microsoft licensing procurement and management for the Federal Government.

With Data#3's previous agreement approaching expiration, the Federal Government recently went to open tender. The Government's decision to continue sourcing Microsoft LAR services from Data#3 reflects the company's success in delivering value to the Federal government.

Under the new agreement, Data#3, with its substantial experience in successfully managing large government and whole of government volume licensing agreements, will work with all Federal Government agencies to maximise the value of their investment in Microsoft software.

Data#3 Managing Director John Grant said that the company was delighted to have been selected for the contract.

"It's a great result. The Federal Government's decision to award its whole of government Microsoft licensing contract to Data#3 recognises the benefits generated from the previous agreement and allows the relationship to take Microsoft licensing procurement and management to the next level.

"This successful tender follows a number of recent wins for Data#3, including being recognised as Microsoft's number one Large Account Reseller (LAR) in Australia and partner of the year for Server Platform, Systems Management and Desktop. Winning this competitive contract following our recent awards, in particular from Microsoft, consolidates Data#3's position as Australia's leading software licensing provider," added Grant.

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About Data#3

Data#3 Limited [ASX: DTL] is a national Information and Communication Technology (ICT) solutions company.

Data#3 provides market leading expertise across our four areas of specialisation:

- **Software:** Solutions in software licensing and asset management to optimise and manage the acquisition of software licensed in volume from global manufacturers
- **Infrastructure:** Solutions to design and deploy hardware and software infrastructure integrating the desktop, network and datacentre, including procuring, configuring and rolling-out technology cost effectively
- **Services:** Solutions to provide professional and managed outsourced (cloud) services for infrastructure operations, support and maintenance
- **People:** Solutions to provide contract and permanent recruitment and human capital performance management

Data#3's customers cover a wide range of industries including banking and finance, mining, tourism and leisure, legal, healthcare, manufacturing, distribution, government and utilities located throughout Australia and Asia Pacific.

Data#3 reported revenues of \$697 million in the 2010/11 financial year and has approximately 1,000 permanent and contracted employees. The company is headquartered in Brisbane, and has offices located in Sydney, Melbourne, Canberra, Adelaide, Perth, Townsville, Rockhampton and Gladstone.

More information about Data#3 and its solution offerings is available at: <http://www.data3.com.au>

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