

FOR IMMEDIATE RELEASE**Data#3 reports yet another 'best ever' result**

August, 23, 2010, Brisbane, Australia: Data#3 Limited [ASX: DTL], a national information and communications technology (ICT) company, today announced another best ever result with a record net profit after tax of \$10.9 million for the year ended 30 June 2010, an 11% increase over the 2009 financial year.

Data#3 recorded a 13% increase in total revenue to \$599.2 million, and earnings per share increased 11% to 70.88 cents.

The Board has declared a final dividend of 33 cents per share to bring total dividends for the year to 56 cents per share, an increase of 12% over the previous year. The dividend will be paid on 30 September 2010.

“Our key strategy for organic growth continues to be well-executed by the management team,” Chairman Richard Anderson commented. “Our offerings position us competitively to win and ongoing investment in new internal systems has seen some improvements in operational efficiency through the 2010 financial year. We are delighted to once again report solid growth in earnings and dividends. This growth, combined with a 33% gain in the company’s share price over the year, has delivered an excellent result for shareholders” he said.

Highlights

- Revenues of \$599.2 million – up 13.0% with growth in all geographic regions
- EBITDA of \$16.3 million – up 12.4%
- EBIT of \$15.2 million – up 13.6%
- NPAT of \$10.9 million – up 11.0%
- Basic earnings per share of 70.88 cents – up 11.2%
- Full year fully franked dividends of 56 cents per share – up 12.0%
- Very strong net operating cash inflows of \$44.9 million and no debt
- Further acknowledgement of our market leading expertise with numerous awards from the world’s leading technology manufacturers including Microsoft, HP, Cisco, Symantec and Adobe
- Other industry recognition included winning the ARN Enterprise Reseller of the Year award
- Continued investment in new internal systems to provide a platform for increasing efficiency and productivity in the future.

Managing Director John Grant stated “2010 was a year marked by improving business confidence but continued constraint in ICT expenditure. Strong growth both in revenue and profit is testimony to the confidence of our customers, the capability of our people and the support of our partners. With our national footprint and the broad appeal of our offerings, we are targeting to once again deliver organic growth ahead of the market in all areas of the business in 2011. In addition we will remain watchful for partnering and acquisition opportunities mindful of the cultural and financial issues that accompany them. Our overall financial objective is to improve on the performance of 2010.”

[Media Release 23 August 2010 PDF](#)

Learn more about:

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