

MEDIA RELEASE - For IMMEDIATE RELEASE

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## **Data#3 recognised by Vizioncore for its '4corners' ready to go virtualisation solution**

*Vizioncore "Outstanding ANZ Partner Award" recognizes Data#3's expertise and experience in providing virtualisation solutions*

**BRISBANE, Australia — 29 September 2008** — Data#3 Limited [ASX: DTL], a national information and communications technology (ICT) company further demonstrated its capability in providing enterprise quality virtualisation solutions by winning the 2008 Vizioncore Australia and New Zealand (ANZ) Outstanding Partner of the Year award for the second year in a row. The award was presented at the Vizioncore partner reception event attended by more than 600 partner representatives held in Las Vegas, NV, USA on September 15, 2008 before the kick off of VMworld 2008.

"We are strong advocates of Vizioncore products and have been using their flagship product, vRanger Pro, in deploying our unique '**4corners**' data centre virtualisation solution. '**4corners**' is a scalable, proven, and flexible pre-packaged data centre virtualisation solution that was developed by the team at Data#3. This solution provides the first step for businesses that want to build the next generation data centre cost effectively and quickly, usually within a few weeks. The whole solution comes with software, servers, storage, management console and implementation services which help our customers get the necessary returns in a very short time," said David Barclay, Principal Specialist Consultant for Data#3.

"Winning this award for the second time is a tremendous achievement and testimony to the first class expertise and experience of our virtualisation team who have developed the '**4corners**' solution. With customers under increasing pressure to reduce data centre operating costs without reducing performance or service levels, '**4corners**' demonstrates our ability to understand and respond to these pressures and deliver robust solutions for data centre optimisation and disaster recovery using virtualisation technologies," said John Grant, Managing Director of Data#3.

The award is presented to partners who have demonstrated the ability to go above and beyond in innovative marketing and sales initiatives and who use Vizioncore's product set to develop and implement strategic solutions for end user customers. Award recipients are also recognized for their ability to generate revenue growth through their participation in Vizioncore partner programs and incentives.

"We are extremely pleased to recognise the achievements of Data#3 as they continue to build their expertise and expand their presence as a solid provider of virtualisation solutions," said Chris Akerberg, President and Chief Operating Officer of Vizioncore Inc.

"We are committed to supporting our technology partners and promoting their success in this industry, and this award demonstrates our strong collaboration with Data#3, an acknowledged virtualisation innovator."

This award follows a number of recent wins across Data#3's business, including being announced as ARN's Enterprise Reseller of the Year, Microsoft's Australian Partner of the Year in 2008 for Licensing Solutions (License Delivery and Software Asset Management) and Security Solutions, Sophos Australia Partner of the Year and IBM's xSeries Partner of the Year.

### **About Data#3**

Data#3 Limited [ASX: DTL] is a national Information and Communication Technology (ICT) solutions company.

Customers utilise Data#3's expertise to deliver exceptional value in:

- Software licensing and software asset management solutions to optimise and manage the acquisition of productivity and security software in volume, predominantly for desktop and networking environments
- Infrastructure solutions to design, deploy and operate desktop, network and data centre hardware and software infrastructure as the foundation for productivity and corporate software applications
- Managed Services that enhance core business imperatives by managing and delivering ICT Operational Services and Product Maintenance Solutions.
- People solutions to provide contract and permanent recruitment, and human capital performance management.

Data#3's customers cover a wide range of industries including banking and finance, mining, tourism and leisure, legal, healthcare, manufacturing, distribution, government and utilities located throughout Australia and Asia Pacific.

Data#3 reported revenues of \$364 million in the 2007/08 financial year, and has approximately 450 employees. The company is headquartered in Brisbane, and has offices located in Sydney, Melbourne, Canberra, Perth, Adelaide, Townsville, Rockhampton, Gladstone and New Caledonia.

More information about Data#3 and its solution offerings is available at <http://www.data3.com.au>

**About Vizioncore Inc**

Founded in 2002 and headquartered in Buffalo Grove, IL, Vizioncore Inc. is a fully owned subsidiary of Quest Software. The company has operations in North America, EMEA, Asia and Australia. Vizioncore's products provide server virtualization management solutions that help customers safeguard and optimize their IT systems while allowing them to extract the maximum return on their investment in virtualization. Vizioncore's products are built from the ground up to support virtual environments with none of the legacy encumbrances of products built for the physical servers. Over 12,000 organizations around the world, from SMBs to large-scale enterprises, use Vizioncore's products. Vizioncore operates independently and distributes its products through an extended partner network of 1,100 value-added resellers worldwide. For more information please visit [www.vizioncore.com](http://www.vizioncore.com).

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