

Data#3 reports another 'best ever' result declaring final dividend of 22 cents per share

Dividends increase 29% to 36 cents on the back of 25% growth in earnings per share



BRISBANE, Wednesday 22nd August 2007. Data#3 Limited [ASX: DTL], a national information and communications technology (ICT) company, today announced another best ever result for the company and declared a final dividend of 22.0 cents per share to bring total dividends for the year to 36.0 cents per share.

With total revenue of \$285.1 million, EBIT of \$9.9 million, net profit after tax of \$7.2 million and earnings per share of 46.1 cents, total dividends represent approximately 78% of profits available for distribution.

Chairman Richard Anderson commented "2007 was another outstanding year for Data#3, with growth in all areas of the business and all locations. A buoyant market continues to provide a foundation for this, however with our customer value proposition spanning from market-leading expertise in technologies from the world's leading suppliers to ICT solutions delivered under our trademarked lifecycle delivery model, we created competitive advantage that translated into performance ahead of target in most areas of the business," he said.

Highlights:

- Best ever reported result with revenues of \$285.1 million – up 19%; NPAT of \$7.2 million – up 26%; and basic earnings per share of 46.1 cents – up 25%
- Full year fully franked dividends of 36.0 cents per share – up 29%, and a strong increase in share price from \$3.70 to \$6.00 during the year, producing a total shareholder return of 72% for the year
- Contract revenues increased to 56.4% of total revenue
- Gross margin dollars increased by 16% with most significant growth in the specialist areas of Licensing Solutions and Recruitment Solutions
- Internal staff costs and operating expenses decreased as a percentage of gross margin by 1.5%
- Strong net operating cash inflows and no long-term borrowings
- Improvement in the key measures of staff and customer satisfaction
- Growth in all geographic regions
- Further acknowledgement of our industry leading expertise with various awards from the world's leading ICT suppliers including excellence awards from IBM and HP; recognition by Microsoft as the Large Account Reseller of the Year for Asia Pacific for the third time in five years; and being nominated as one of three finalists in Microsoft's global partner awards for our software asset management and software infrastructure design expertise.

Managing Director John Grant stated "We have worked very hard over the last few years to put in place an expert team with competitive offerings and committed partners and a culture that focuses on the customer first. These results are a manifestation of this hard work. We will continue to focus strongly on our areas of specialisation and intend to maintain our leadership position and to compete aggressively to grow the business."

Data#3's Annual General Meeting will be held on 2nd November 2007.

About Data#3

Data#3 Limited (ASX: DTL) is a significant national Information and Communication Technology (ICT) solutions company.

Customers utilise Data#3's expertise to deliver exceptional value in:

- Software licensing and software asset management solutions to optimise and manage the acquisition of productivity and security software in volume, predominantly for desktop and networking environments
- Infrastructure solutions to design, deploy and operate desktop, network and data centre hardware and software infrastructure as the foundation for productivity and corporate software applications
- People solutions providing contract and permanent recruitment and human capital performance management.

Data#3's customers cover a wide range of industries including banking and finance, mining, tourism and leisure, legal, healthcare, manufacturing, distribution, government and utilities and are located throughout Australia and Asia Pacific.

Data#3 reported revenues of \$285 million in 2006/07 and has over 350 employees. The company is headquartered in Brisbane, and it has offices located in Sydney, Melbourne, Canberra, Townsville, Rockhampton, Gladstone and New Caledonia.

More information about the company, its products and services is available at <http://www.data3.com.au>

ENDS

Media Contact - for further information please contact:

Helen Burchell
Public Relations Consultant
Mob: 0419 605 345

John Grant
Managing Director
Data#3 Limited
Tel: 1300 23 28 23
Mob: 0411 429 930

Brem Hill
Chief Financial Officer
Data#3 Limited
Tel: 1300 23 28 23
Mob: 0411 887 182