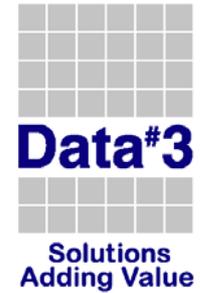# Data#3 awarded the IBM System i Business Partner of the Year

BRISBANE, Australia — *21 November 2007* — Data#3 Limited (ASX:DTL), Australia's leading ICT solutions provider, today announced that it has been awarded IBM's System i Business Partner of the Year. In addition to year on year growth in IBM System i solution offerings, the award recognises Data#3's expertise and capability and how this has been applied to help its customers achieve their business and technology objectives.

Data#3 was selected from 840 registered IBM partners across Australia and New Zealand. The award was presented at the recent IBM Business Partner Summit and is one of many IBM awards that Data#3 has received over the last 5 years.

"We are delighted to win this prestigious award. It is testimony to our enterprise team's deep knowledge, expertise and capability in IBM platforms and how they can be implemented to deliver the best possible outcome to our customers," said John Grant, Managing Director, Data#3.

"To be a preferred partner of IBM and to be recognised for our contribution further cements our long-term relationship," Mr Grant said.

Bruce Crouch, General Manager for Data#3's Enterprise Infrastructure Solutions said, "We have been in partnership with IBM for more than 25 years and we will continue to invest in IBM's range of platform products for the benefit of our customers."

"This award acknowledges that we are a leader in building effective enterprise infrastructure solutions for the data centre for organisations from SMEs to large business," Mr Crouch added.

"These solutions encompass infrastructure consolidation (optimisation), virtualisation, business continuity and disaster recovery, information life cycle management, information availability and data protection, storage and systems management and enterprise application deployment," he said.

According to Mark Latchford, Vice President IBM Systems and Technology Group Australia and New Zealand, IBM is pleased to present this prestigious award to its highest achieving partner.

"Data#3 has made a great contribution to the growth of IBM's market in Australia and New Zealand and they are worthy winners," Mr Latchford said.

"They have played an integral role in working with IBM across our systems technology range and helping customers realise the benefits in using IBM's innovative cutting-edge technology to deliver solutions that increase profits and reduce costs," he said.

About Data#3

Data#3 Limited (ASX:DTL) is a national information and communication technology (ICT) solutions company.

Customers utilise Data#3's expertise to deliver exceptional value in:
- Software licensing and software asset management solutions to optimise and manage the acquisition of productivity and security software in volume, predominantly for desktop and networking environments
- Infrastructure solutions to design, deploy and operate desktop, network and data centre hardware and software infrastructure as the foundation for productivity and corporate software applications
- People solutions providing contract and permanent recruitment and human capital performance management

Data#3's customers cover a wide range of industries including banking and finance, mining, tourism and leisure, legal, healthcare, manufacturing, distribution, government and utilities and are located throughout Australia and Asia Pacific.

Data#3 reported revenues of $285 million in 2006/2007 and has over 350 employees. The company is headquartered in Brisbane, and has offices located in Sydney, Melbourne, Canberra, Townsville, Rockhampton, Gladstone and New Caledonia.

In the last 5 years, Data#3 has won numerous awards including:

- IBM 2006 ANZ System i Partner of the Year
- IBM Storage Partner of Year A/NZ 2005
- 2004 Asia Pacific Excellence Award for Top Solution Provider and Reseller in Australia and New Zealand
- IBM P Series Business Partner of Year 2004
- IBM Storage Partner 2004
- IBM 2003 Top Business Partner Asia Pacific
- IBM Storage Partner 2002

Data#3 was also recently awarded ARN's Integrator of the Year.

For more information about Data#3, its products and services, visit http://www.data3.com.au

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